



“Derivatives – hedging or another exposure”

21st July 2022, 6pm to 7.30pm HKT including Q&A

Panellists

Moderator



John Banaszkiwicz
Founder
Freight Investor Services (FIS)

Prof. Nikos Nomikos
Professor of Ship Finance
Bayes Business School

Alex Haubert
Manager, Ocean Freight
AMAGGI SA

Ignacio Pizarro
Global Head
Partner Relations
Baumarine Pool

Emily Driver
Sr. Dry FFA Broker,
Clarksons Platou Futures Ltd.

Jagmeet Makkar
Chairman, Institute of Chartered
Shipbrokers, HK, IMEI Chair, IMU
Director, SkillsPlus

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John Banaszekiewicz

Commonly known as John B, he founded Freight Investor Services (FIS) in 2002, growing the company over the next 20 years into one of the world 's leading freight and commodity brokers.

He previously spent 11 years at Cargill International in a variety of roles, notably as freight and grain trader in the ocean freight department.

John was the first Chairman of the FFA Brokers Association and inaugural chairman of the Iron ore and Steel Derivatives Association. He is also on the board of directors of Burnley Football Club.

Prof. Nikos Nomikos

Nikos Nomikos is Professor of Shipping Finance at Bayes Business School (formerly Cass). His area of expertise is Ship Finance, Risk Management and Asset Pricing for Shipping and Commodity Markets. Nikos has published more than 50 papers in peer-review academic journals. He has co-authored the book "Shipping Derivatives and Risk Management" considered the leading reference book in this area.

Nikos commenced his career at the Baltic Exchange as Head of Market Analytics where he oversaw the development of shipping indices that are currently used in the market as pricing benchmarks. Being interested in applied and commercially viable research, Nikos collaborates widely with corporations both as consultant as well as in executive education. He also acts as expert witness on shipping related cases. Nikos lectures on Finance, Economics, Asset pricing and Risk Management for the MSc, MBA and PhD programs. He is also Fellow of the Institute of Chartered Shipbrokers.

Alex Haubert

From a European, North & South American background, Alex's experience spans 17 years of shipbroking, chartering, freight trading, and risk/P&L management. He started his career at BRS in Paris and Singapore in 2005. 5 years of industrial and competitive broking equipped Alex to join the Noble Resources Grain freight department, support the CFR business growth as well as period fleet/third party book development. Since 2013, Alex heads Brazilian farming giant Amaggi's Ocean Freight department and manages the group's commercial activities and maritime risk/exposure. Alex is a "Blue MBA" candidate, class of 2023, at the Copenhagen Business School. Alex speaks French, Spanish and Portuguese.

Ignacio Pizarro

Strategy and Innovation, Senior Manager at Klaveness / Global Head of Partner Relations at Baumarine Pool International experience working for global companies in Europe, USA, LatAm, and Asia. Bachelor Degree in Law, Major in Business, Master's in Business Tax Consultancy. Master's in international business management About 9 years' experience in shipping Industry, specialised in Strategy, Innovation, Business Development, Trade Management, Chartering and Legal. Thirsty learner, entrepreneur at heart, creative in soul. Ignacio enjoys new challenges, designing new solutions, setting up new ventures, consistently optimizing structures' cost and revenue, providing clients with international industry insights while simultaneously having the ability to connect the right individuals with the right partners and investors <https://www.linkedin.com/in/ignaciopizarro/>

Emily Driver

Emily Driver has been part of the Shipping community since 2006 when she joined The Baltic Exchange. In her role there she worked closely with both principles and brokers from across the global membership. Emily then moved to join Simpson Spence & Young (SSY) London on the Dry FFA desk quickly becoming an integral part of the team. Working across all sizes, Emily established expertise in the field and developed strong relationships with customers, resulting in her being asked to head up SSY's Asian Office in Hong Kong. Following a career break Emily has returned to the market, joining Clarksons Platou Futures. She will be running their Middle Eastern branch, bringing her extensive knowledge and expertise to the region.

Jagmeet Makkar, FICS

Jagmeet is the IME(I) Chair at the Indian Maritime University and Ambassador, Asia at the Baltic Expert Witness Association He is an independent maritime arbitrator and an expert witness. His area of expertise includes charterparties, ship sale & purchase, shipbuilding contracts and ship finance in commercial shipping and ship management, ship repair contract disputes He is a member of the HKMAG, supporting member of LMAA, panel arbitrator of SCMA, China Maritime Arbitration Commission and is on the list of arbitrators of the HKIAC Jagmeet is the Chairman of the Institute of Chartered Shipbrokers, Hong Kong Branch and Board Director of GlobalMET and WISTA Hong Kong

